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ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	MM/DD/YY	M	M/DD/YY
A. RE	GISTRANT IDENTIFICATION		
NAME OF BROKER-DEALER: Questa	r Capital Corporation	O	FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
5701 Golden Hills Drive			
	(No. and Street)		
Minneapolis	MN	55416	5
(City)	(State)	(Zip Cod	c)
NAME AND TELEPHONE NUMBER OF P Emily Reitan B. ACC		(763) (Area (765-6083 Code - Telephone Number
INDEPENDENT PUBLIC ACCOUNTANT KPMG 4200 Wells Fargo Center	whose opinion is contained in this Repo		· · · · · · · · · · · · · · · · · · ·
90 South Seventh Street	Minneapolis	MN	55402
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:	· ·	PROCESS	ED
Certified Public AccountantPublic Accountant		MAR 2 4 200	D8 2
☐ Accountant not resident in Un	ited States or any of its possessions.	THOMSON FINANCIAL	
	FOR OFFICIAL USE ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I,Emily Reitan	, swear (or affirm) that, to the best of
	cial statement and supporting schedules pertaining to the firm of
Questar_Capital_Corpora	tion, as
of December 31	20_07 are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, p	principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as fo	illows:
· · · · · · · · · · · · · · · · · · ·	
	•
	The Dotter
2 PENLANDA DEITAN S	Signature
BENJAMIN REITAN §	· Signature
Notary Public-Minnesota My Commission Expires Jan 31, 2010	Chief Financial Officer
	Title
Chang We	
Notary Public	
This report ** contains (check all applicable boxes (a) Facing Page.	s):
(a) racing rage. (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condit	ion.
(e) Statement of Changes in Stockholders' Ed	
(f) Statement of Changes in Liabilities Subor	dinated to Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserv	
(i) Information Relating to the Possession or	
☐ (j) A Reconciliation, including appropriate ex	cplanation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Re	serve Requirements Under Exhibit A of Rule 15c3-3.
consolidation.	l unaudited Statements of Financial Condition with respect to methods of
(1) An Oath or Affirmation.	
(n) A copy of the SIPC Supplemental Report.	
	cies found to exist or found to have existed since the date of the previous audit.
	•

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Year ended December 31, 2007

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KPMG LLP 4200 Wells Fargo Center 90 South Seventh Street Minneapolis, MN 55402

Independent Auditors' Report

Board of Directors Questar Capital Corporation

We have audited the accompanying statement of financial condition of Questar Capital Corporation (the Company) as of December 31, 2007 and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Questar Capital Corporation as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



February 27, 2008

Statement of Financial Condition

December 31, 2007

Assets

Cash and clearing deposit	\$ 14,572,861
Goodwill	18,885,290
Intangible assets (net of accumulated amortization of \$446,367)	1,654,184
Concessions receivable	546,988
Prepaid expenses	368,992
Receivable from registered representatives (net of allowance for uncollectible accounts of \$175,554)	625,421
Receivable from affiliate company	1,900,380
Total assets	\$ 38,554,116
Liabilities and stockholder's equity	
Commissions payable	\$ 901,857
Deferred tax liability	563,214
Payable to affiliate company	9,308,412
Accounts payable	709,155
Other liabilities	 133,309
Total liabilities	 11,615,947
Commitments and contingencies (note 8)	
Stockholder's equity:	
Common stock, no par value, 1,000 shares authorized and outstanding	113,728
Additional paid-in capital	73,793,683
Retained deficit	 (46,969,242)
Total stockholder's equity	26,938,169
Total liabilities and stockholder's equity	\$ 38,554,116

Statement of Operations

Year ended December 31, 2007

Revenue:	
Concessions	\$ 66,500,209
Other revenue	5,459,758
Total revenue	71,959,967
Expenses:	
Commissions	57,089,612
Salaries & employee benefits	9,011,077
Outside consultant fees	3,584,529
Office rent, utilities & maintenance	1,264,490
Legal & accounting	1,216,761
Meetings & seminars	885,589
Other expense	726,440
Travel & entertainment	548,802
Taxes, licenses & fees	526,481
Advertising & public relations	507,869
Postage & telephone	442,110
Printing & office supplies	309,175
Computer hardware & software	266,129
Intangible asset amortization	210,055
Recruiting & hiring	17,170
Total expenses	76,606,289
Loss before taxes	(4,646,322)
Income tax benefit	(1,043,749)
Net loss	\$ (3,602,573)

Statement of Changes in Stockholder's Equity

Year ended December 31, 2007

	_	Common stock	Additional paid-in capital	Retained deficit	Total
Balance at December 31, 2006	\$	113,728	\$ 68,693,683	\$ (43,366,669)	\$ 25,440,742
Capital contribution from parent		-	5,100,000	-	5,100,000
Net loss		-	-	(3,602,573)	(3,602,573)
Balance at December 31, 2007	\$	113,728	\$ 73,793,683	\$ (46,969,242)	\$ 26,938,169

Statement of Cash Flows

Year ended December 31, 2007

Cash flows from operating activities:	
Net loss	\$ (3,602,573)
Adjustments to reconcile net loss to net cash	
provided by operating activities:	
Intangible amortization	210,055
Increase in receivable from registered representatives	(515,528)
Decrease in concessions receivable	342,417
Decrease in prepaid expenses	238,919
Decrease in accounts payable	(425,041)
Increase in commissions payable	243,419
Decrease in deferred tax liability	(5,446)
Decrease in other liabilities	 (86,982)
Net cash provided by operating activities	 (3,600,760)
Cash flows from financing activities:	
Increase in receivable from affiliate company	(1,756,696)
Increase in payable to affiliate company	4,819,427
Capital contribution from parent	5,100,000
Net cash provided by financing activities	 8,162,731
Net increase in cash	4,561,971
Cash at beginning of year	10,010,890
Cash at end of year	\$ 14,572,861

Notes to Financial Statements

December 31, 2007

(1) Nature of Business and Significant Accounting Policies

Description of the Company

Questar Capital Corporation (the Company) is a wholly-owned subsidiary of Yorktown Financial Companies, Inc. (the Parent), which in turn is a wholly-owned subsidiary of Allianz Life Insurance Company of North America (Allianz Life). Allianz Life is a wholly owned subsidiary of Allianz of America, Inc. (AZOA), a wholly-owned subsidiary of Allianz SE, a Federal Republic of Germany company.

The Company is registered as a broker-dealer under the Securities Exchange Act of 1934 and operates as a retail broker-dealer. The Company distributes a full range of securities products, including non-proprietary mutual funds and variable life insurance and annuity contracts, and processes general securities transactions through a clearing arrangement with Pershing, LLC. The Company's results of operations may not be indicative of the results that might have been obtained had it operated independently of the Parent and Allianz Life.

Significant Accounting Policies

Securities transactions

The Company's primary source of revenue is concessions it receives on sales of mutual funds, variable annuities and variable life products. The primary expense of the Company is the corresponding commissions paid to registered representatives for these sales. Concessions and related commission expense are recorded on a trade date basis. The clearing and depositing operations are provided by Pershing, LLC.

Cash and clearing deposit

Cash represents amounts held in depository institutions. The Company is required to maintain deposit accounts with clearing organizations and others to assure the performance of the obligations of the Company under the terms of its agreements. Minimum required balances in deposit accounts with clearing organizations was \$105,000 at December 31, 2007.

Goodwill

Goodwill is the excess of the amount paid to acquire a company over the fair value of its tangible net assets, identifiable intangible assets, and valuation adjustments, if any. The recoverability of goodwill is assessed at least annually based on estimates of future earnings. If estimated future earnings are less than the carrying amount of the related asset, the carrying value of the asset may not be recoverable and an impairment test is performed. If impairment is indicated, the carrying value will be reduced to its fair value with a corresponding charge to earnings. As of December 31, 2007, no impairment exists.

Intangible asset

An intangible asset is recognized apart from goodwill when it arises from contractual or legal rights or it is capable of being separated and valued then sold, transferred, licensed, rented or exchanged. The Company determines the useful life and amortization period for each intangible asset identified. An

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(continued)

Notes to Financial Statements

December 31, 2007

intangible asset with a determinable useful life is amortized over that period, while an intangible asset with an indefinite useful life is not amortized.

Federal income taxes

The Company utilizes the asset and liability method of accounting for income tax. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in operations in the period that includes the enactment date. Valuation allowances are established when it is determined that it is more likely than not that the deferred tax asset will not be fully realized.

The Company provides for federal income taxes based on amounts the Company believes it ultimately will owe. Inherent in the provision for federal income taxes are estimates regarding the deductibility of certain items and the realization of certain tax credits. In the event the ultimate deductibility of certain items or the realization of certain tax credits differs from estimates, the Company may be required to significantly change the provision for federal income taxes recorded in the financial statements. Any such change could significantly affect the amounts reported in the statement of operations. Quarterly, management evaluates the appropriateness of such provisions based on any new developments specific to their fact patterns. Information considered includes results of completed tax examinations, technical advice memorandums and other rulings issued by the Internal Revenue Service (IRS) or the tax courts.

The Company is included in the consolidated federal income tax return with AZOA and all of its wholly owned subsidiaries. The consolidated tax allocation agreement stipulates that each company participating in the return will bear its share of the tax liability pursuant to United States Treasury Department regulations. The Company generally will be paid for the tax benefit on their losses and any other tax attributes to the extent they could have obtained a benefit against their post-1990 separate return taxable income or tax.

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109, Accounting for Income Taxes (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company adopted the provisions of FIN 48 on January 1, 2007. Upon adoption the cumulative effect of applying FIN 48 is reported as an adjustment to the opening balance of retained earnings (or other appropriate components of equity or net asset in the balance sheet). This pronouncement was adopted January 1, 2007 and did not have a material impact on the financial statements.

Notes to Financial Statements

December 31, 2007

In May 2007, the FASB issued FASB Staff Position (FSP) FIN 48-1, Definition of Settlement in FASB Interpretation No. 48 (FSP FIN 48-1). The FSP addresses whether it is appropriate for a company to recognize a previously unrecognized tax benefit when the only factor that has changed, since determining that a benefit should not be recognized, was the completion of an examination or audit by a taxing authority. The FSP is effective January 1, 2007, the date of the Company's initial adoption of FIN 48. The adoption of this interpretation did not have a material impact on the financial statements.

Use of estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Receivable from registered representatives

During 2007 the Company started a program of offering forgivable and non-forgivable loans to new qualified registered representatives (rep). The terms of the loans vary for each rep and are forgiven based on reaching predetermined production levels. The non-forgivable loans are paid back through a withholding of the reps' commissions. As of December 31, 2007 the Company had loan receivables related to this program of \$474,384.

Receivables are stated net of write-offs and allowances for uncollectibles. The Company established an allowance for uncollectible accounts based on a reserve policy that reflects its expected collectibility. As of December 31, 2007, the Company recorded an allowance for uncollected accounts of \$175,554. There were no write-offs during 2007.

(2) Goodwill and Intangible Assets

In November 2005, the Company's Parent was purchased by Allianz Life, and the transaction was recorded using the purchase method of accounting. The Company recorded goodwill of \$18,885,290 and intangible assets of \$2,100,551. The components of intangible assets at acquisition are summarized as follows:

		<u>Amount</u>	Useiul Lite
Tradename	\$	1,050,276	Indefinite
Non-compete and transition agreements		1,050,276	5 years
Total Intangible Assets, at acquisition	\$_	2,100,551	

A portion of the intangible assets relates to the trade name and service mark of the Company and has an indefinite useful life. Therefore, the trade name is not being amortized, but will be subject to periodic impairment testing at future periods. The remaining intangible asset is related to non-compete and transition agreements and is being amortized over five years using the straight-line method. Amortization expense of \$210,055 was recorded in 2007 and is included in intangible amortization on the statement of operations. As of December 31, 2007 the Company has recorded intangible assets of \$1,654,184.

Notes to Financial Statements

December 31, 2007

(3) Transactions with Related Parties

The Company is managed by Yorktown Financial Companies, Inc. (Yorktown), a related company through common control and ownership. The Company may pay management fees (determined periodically) to Yorktown for various operating expenses. Management fees charged reflect the actual costs of these services; however, Yorktown is in a position to and could influence the operating results of the Company. During the year ended December 31, 2007, the Company incurred no management fees.

Questar Asset Management, Inc. (Asset Management) is a related company through common control and ownership. The Company pays various operating and commission expenses on behalf of Asset Management, which are then charged to Asset Management, on a periodic basis. The expenses charged reflect the actual costs of these services. During the year ended December 31, 2007, the Company paid no operating expenses and commission expenses of \$2,249,524 on behalf of Asset Management.

The Company maintains a selling agreement with Allianz Life Financial Services, LLC, a majority-owned subsidiary of the Parent. During 2007, the agreement resulted in \$77,876,309 in product sales for the Company, which is 5.2% of the total sales. The agreement also resulted in \$5,393,268 in concession revenue, which is 8.1% of the total concession revenue.

(4) Financial Instruments with Off-balance-sheet Risk

In the ordinary course of business, the Company's securities activities involve execution, settlement, and financing of various securities transactions as agent. These activities may expose the Company to credit and market risks in the event customers, other brokers and dealers, banks, depositories or clearing organizations are unable to fulfill contractual obligations. Such risks may be increased by volatile trading markets. The Company clears all transactions for its customers on a fully disclosed basis with a clearing firm that carries all customer accounts and maintains related records. Nonetheless, the Company is liable to the clearing firm for the transactions of its customers. These activities may expose the Company to off-balance-sheet risk in the event a counterparty is unable to fulfill its contractual obligations.

(5) Net Capital Requirement

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), and is required to maintain minimum net capital of \$647,704. At December 31, 2007, the Company had net capital of \$5,140,781 which was \$4,493,077 in excess of the minimum required. The Company's net capital ratio (ratio of aggregate indebtedness to net capital) was 1.89:1 at December 31, 2007.

(6) Rule 15c3-3 Exemption

The Company clears all customer transactions on a fully disclosed basis with a clearing broker-dealer. The Company does not hold customer funds or safekeep customer securities and is therefore exempt from Rule 15c3-3 of the Securities and Exchange Commission under subsection (k)2(ii). Under this exemption, the "Computation for Determination of Reserve Requirements" and "Information Relating to the Possession or Control Requirements" are not required.

Notes to Financial Statements

December 31, 2007

(7) Income Taxes

The income tax benefit reflected in the accompanying statement of operations is as follows:

	<u>2007</u>		
Current tax benefit	\$	1,038,303	
Deferred tax benefit		5,446	
Income tax benefit as reported	\$	1,043,749	

There was no provision for state income taxes reflected in the accompanying statement of operations for the year ended December 31, 2007 due to the state income tax benefit from the net loss being fully offset by an increase in the valuation allowance.

The income tax benefit computed at the statutory rate of 35% varies from the tax benefit reported in the statement of operations as follows:

		<u>2007</u>
Income tax benefit computed at		
the statutory rate	\$	1,626,213
Other		5,127
Allocated non-deductible expense		(587,591)
Income tax benefit as reported	. \$	1,043,749

Tax effects of temporary differences giving rise to the significant components of the deferred tax assets and liabilities at December 31, 2007 are as follows:

2007

Deferred tax assets (liabilities):		<u> 2007</u>
State net operating loss carry forward	\$	378,196
Intangible asset amortization		(578,964)
Litigation accruals		15,750
Total		(185,018)
Valuation allowance		(378,196)
Net deferred tax liability	\$ <u></u>	(563,214)

Although realization is not assured, the Company believes it is not necessary to establish a full valuation allowance for the total deferred tax assets as it is more likely than not the deferred tax asset of \$15,750 will be realized principally through reimbursement from AZOA as the existing deductible temporary differences reverse.

The Company is included in the consolidated federal income tax return with AZOA and all of its wholly owned subsidiaries. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2003. The IRS has notified

Notes to Financial Statements

December 31, 2007

AZOA of its intent to initiate an audit of tax year 2006 during the calendar year 2008. At this time, the Company is not aware of any adjustments that may be proposed by the IRS.

The Company adopted the provisions of FIN 48 on January 1, 2007. The Company had no unrecognized tax benefits as of January 1, 2007 and December 31, 2007. The Company does not expect any significant changes related to unrecognized tax benefits during the next twelve months.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in federal income tax expense. As of December 31, 2007, the Company had not recognized any interest and penalties.

(8) Commitments and Contingencies

The Company is currently a defendant in various litigation generally incidental to its business. Although it is difficult to predict the outcome of these cases, management believes, based on discussions with counsel, that any ultimate liability will not materially affect the financial position or results of operations of the Company.

The financial services industry, including distribution companies, has been the subject of increasing scrutiny by regulators, legislators, and the media over the past few years. As with other financial services firms, the level of regulatory activity and inquiry concerning the Company's business remains elevated. From time to time, the Company receives requests for information from, and has been subject to examination by, the SEC, FINRA and various other regulatory authorities concerning the Company's business activities and practices. The Company is cooperating with regulators in responding to these requests.

Computation of Net Capital and Aggregate Indebtedness Under Rule 15c3-1 of the Securities and Exchange Commission

December 31, 2007

Net Capital	
Stockholder's equity	\$ 26,938,169
Less nonallowable assets	21,533,887
Current capital	 5,404,282
Less 'deficit balances at clearing firm'	8,931
Less haircuts	254,570
Net capital	 5,140,781
Less required capital	
(the greater of \$50,000 or 6 2/3% of aggregate indebtedness)	647,704
Excess net capital	\$ 4,493,077
Aggregate indebtedness	\$ 9,715,567
Ratio of aggregate indebtedness to net capital	 1.89 : 1

Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31, 2007)

Net capital, as reported in Company's (unaudited) FOCUS report	\$ 27,063,376
Adjustments made to net loss as a result of the audit	(125,207)
Adjusted net capital per above	\$ 26,938,169



KPMG LLP 4200 Wells Fargo Center 90 South Seventh Street Minneapolis, MN 55402

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors

Questar Capital Corporation:

In planning and performing our audit of the financial statements and supplemental schedule of Questar Capital Corporation (the Company) as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

February 27, 2008

